(909) 263-3565 manali.r.sakhrani@gmail.com

April 2017 - Present

## **OBJECTIVE**

Pursuing future career opportunities in management, marketing and event planning in the entertainment, hospitality, and sports industries.

## **EDUCATION**

California State University Fullerton, Mihaylo College of Business and Economics

Bachelor of Arts Degree: Business Administration- Entertainment & Tourism Graduation Date: Spring 2013

### EMPLOYMENT OVERVIEW

### **Freelance Event Producer**

Orange County & Los Angeles County, California

- iHeart Media Music Festival September 2018
- Sahara 26<sup>th</sup> Annual Gala September 2018
- Pacific Life Educational Seminar September 2018
- Aston Martin Monterey Car Week & Concours d'Elegance August 2018
- Women About Town Meet The Diamond Concierge Event March 2018
- Macy's & American Heart Association Go Red Fashion Show February 2018
- The Wedding of Amit & Manali Sakhrani January 2018 (VIDEO LINK)
- Diamond Club West Coast Holiday Party December 2017
- Beyond Ultimate Open House August 2017 (VIDEO LINK)
- MorphoTrak Annual Conference June 2017
- Jesenia Vega's 40<sup>th</sup> Birthday Bash April 2017 (PHOTO LINK)

Cydcor LLC June 2014 - June 2017

Agoura Hills, California

Event Manager

- Manage and plan all corporate office visits, campaign and yearly meetings and in-house events
- Build and maintain portfolios of event properties, sponsors, vendors and hotel contacts
- Vendor management for events to include keynote speakers, entertainment, transportation, translation services and materials and collateral
- Content development, strategy, and creative aspects of production through collaboration with production and marketing teams.
- Communication of event updates with stakeholders and the salesforce for up-to-date requests and changes to programs
- Organization of event agendas, and logistics to include: audio visual needs, meeting space counts, food and beverage and accommodations
- Lead brainstorming and creation sessions with team members and stakeholders for event innovation and development
- Budget line item creation and management, sponsorships and cost savings development to hit yearly EBIDA goals
- Research, contract and negotiate with venues and hotels for conference/meeting locations
- Collaboration with in-house marketing teams to provide event information, event branding, social media and marketing
- Personalized field support through relationship building with sales forces and clients
- Onsite event management: to include monitoring of audio visual needs, food and beverage and material needs, onsite rooming issues, reservation and registration management, event preparation and monitoring of agendas and timing.
- Lead automation of current event systems and processes, event logistic tracking for cost, negotiation, attendance and content analytics

## iHeart Media, Inc

January 2016 – June 2017

Los Angeles, California Freelance Event Coordinator

> Manage event logistics and operations throughout onsite execution

- Represent stations on-site at promotional appearances/events in the execution of station-driven and client-based promotions
- Coordinated with talent management to execute artist's schedule on-site
- Manage guest lists from contest winners, record label, venue management, artist management teams, etc.

## K.R. Gems & Diamonds Intl.

April 2009 – June 2014

Los Angeles, California

Special Events and Marketing Manager

- Manage and assist onsite event team with logistics, design, and marketing content exhibited at the annual J.C.K. Las Vegas Jewelry Convention
- Wholesale to Public and Retail Bodies
- Analyze and forecast the changing trends in the industry
- Brand development of company's emerging jewelry lines

# Women's Jewelry Association

June 2013 – August 2014

Los Angeles, California

**Event Coordinator** 

- Set up measurement processes to determine success of events
- Develop and update branding elements and event collateral to increase memberships
- Manage logistics, including venue set-up and breakdown, registration, attendee tracking, and post event evaluations
- Oversee vendor relationships and manage procurement of event materials, equipment, transportation, and catering
- Contract management
- Manage costs and budgets to plan

#### **Yashli Creations**

January 2009 – August 2014

Walnut, California

**Event & Marketing Coordinator** 

- Plan, schedule, and organize jewelry shows and exhibits
- Aggressively market upcoming shows, events, and special promotions
- Carefully select and maintain inventory for company to keep on hand
- Create and manage budgets

## **REFERENCES**

## **JESSICA ROSSANO**

Senior Manager of Field Recruiting and Event at Cydcor LLC Jrossano@cydcor.com (305) 923-2358

## **KIM BUENO**

Event Manager at iHeart Radio Kimbueno@me.com (714) 863-8862

#### KALPESH JHAVERI

CEO and Founder at KR Gems and Diamonds International Kalpesh@krgems.com (213) 910-0204

### **JANAK PATEL**

CEO – Ultimate Paperbox Company Janak@upbx.net (626) 757-5467

### **FIONA COHEN**

Diamond Club West Coast Fifivogue@aol.com (310) 600-8759

### DR. ELLEN KIM

Professor – California State University, Fullerton Eukim@fullerton.edu (657) 278-8296

## **KEY SKILLS**

- Ability to work and maintain grace under pressure
- Multi-tasking
- Meeting deadlines
- Budget responsibility
- Research and development
- Organization and follow through
- Exceptional relationship management with clients, vendors, and team members
- Integral work by doing what is right, not what is easy
- Development of myself and my team
- Collaborative brainstorming to get all brains in the game
- Execution
- Open communication and candid discussions
- Change and innovation to seek ways to improve today and create new opportunities for tomorrow

